

Whitman County Historical Society Board Meeting  
3-18-2026; 7:00pm; Perkins House, Colfax WA

Board members present: Jeff Pietila, Mark Clinton, Jon Anderson, Denise Mahnkey, Linda Hackbarth, Carol Larsen, Wendy Blake, Val Gregory

Guest Present: Robert Lothspeich

The Endowment presentation was moved to the top of the agenda in deference to our guest, Robert Lothspeich, who presented the portfolio analysis for our Endowment trust, which is managed by Ryan Hamilton of Edward Jones. (See Appendix A for details) The current value is \$356,381.08, which is yielding dividend payments of around \$15,000 per year that are deposited in our general fund. Robert reported that three stocks that had been underperforming were sold and reinvested for better performance, in keeping with the overall goal of maintaining a diverse portfolio. Current annualized rate of return for this endowment fund is reported at 8.37%. The current portfolio is a mix of different products with some having higher risk and higher rate of return and some offering more security and slower growth. Currently, \$24,855 of the endowment is invested in the "aggressive income" category with the rest invested in more secure products. In response to a question from the board, it was noted that additional funds are added to this endowment through directed donations such as memorials, and lifetime membership fees. Further additions to this fund can be made at any time, and donations to this fund may be an attractive option for members whose retirement accounts have begun the process of required payouts. Retirees in that situation can reinvest a portion of those payments in non-profit charities and potentially improve their tax situation. Robert had no specific concerns or recommendations for changes, and noted that Ryan is doing a good job on our behalf. Some board members noted that Ryan is not making much commission on our account, since we rarely buy or sell, and expressed the hope that he is not feeling overworked. The WCHS Board sincerely thanks Robert and Ryan for their service in aid of our organization. One question that was raised was whether we should consider comparing the services provided by Edward Jones to the services that other financial institutions have to offer—maybe there are other companies that are better suited to the needs of non-profit organizations such as ours. Jon has offered to set up a presentation with Innovia, one such financial service provider. Some things for us to compare are the rates of return, and the benefits of having a local office where we can easily meet with our fund manager. We may also want to consider putting all our Edward Jones funds under the same manager, currently our savings account with Edward Jones is managed by a different agent.

Linda Hackbarth requested some clarifications of the February minutes regarding the possibility of the Archives eventually moving into the Depot. No corrections or additions to the minutes were proposed.

Mark Clinton moved, Carol Larsen seconded, and the board approved the consent agenda as submitted.

Val Gregory reported that the Empire Theatre in Tekoa did not get the grant they applied for. So their next step is to re-establish their own 501c. We will no longer be directly involved with their organization. They send their thanks for our assistance with their grant application.

Most members have signed the updated volunteer agreements. The remaining board members are reminded to get their signed agreements to Val as soon as possible.

Coleman Cemetery is working with innovia to set up a \$50,000 endowment for maintenance of the grounds. They have already raised \$20,000. The group is working with Jeff and Val to establish workflows and procedures for their financial and administrative operations. One immediate project is to enforce the easement to the property and re-establish the access road, which in recent years has been encroached upon by neighboring plowing and planting operations. They also hope to track down relatives of those interred at that location to build a mailing list.--for that, they will be referred to the list of services available at the WCHS Archives.

The board reviewed the following list of recommendations from the Executive Board for improving our financial situation:

- Annual Fundraising event for our endowment
- Mail out one newsletter a year with Legacy information and endowment fundraising ask.
- “Leave a Legacy” program.
- Different investment options
- Endowment gift option on our envelopes
- Special mailing one time a year to our members – annual giving ask
- Increase membership dues – Basic Membership \$50, (eliminate individual and Family, keep others the same.)
- Archive charging for services – Make it easier for people to donate.

Some ideas got more traction and comment than others.

For the annual fundraising event, Jeff suggested a harvest celebration with silent auction and beer garden. Other members mentioned that a shuttle service would be beneficial to offset the lack of parking at the Perkins House. Coordinating with Alex McGregor to offer speeder car rides was suggested, as the Father’s Day event a few years back had been very successful. Another member suggested that we could hold the event at the city park to simplify some of the logistical challenges. Other potential activities could be horseshoe and/or cornhole tournaments.

Members were generally in favor of having one of the newsletters go out in print as well as digitally. (probably the one just before the end of year giving season) Articles could focus on the organization’s finances, an annual report, and highlight donation opportunities such as growing the endowment and the planned giving program. Similarly, the Bunchgrass could feature a letter from the president covering these topics.

Val indicated that it would be relatively easy to add a check box for giving to the endowment to the membership dues envelope. She reported that efforts continue to review the membership and mailing lists regularly and keep them up to date.

The proposal to update the membership rates by combining the Individual and Family categories into one Basic membership level at \$50 was well received. Other levels would remain the same: Business at \$60; Sustaining at \$75; Patron at \$100 and Lifetime at \$500.

Mark Clinton moved, Denise Mahnkey seconded and the Board approved that starting May 1st, the lowest membership level would be changed from \$30 for an individual to \$50 for a basic membership.

The Board noted that the recent improvements in charging for Archives services should continue. Rates are now posted on site, and Val is working with Alex to find more ways to make procedures such as invoicing easier to implement and more consistent. Wendy shared a new version of the Archives rate sheet that includes a QR code to make it easier for visitors to access our payment page. (See Appendix B)

Wendy also shared a draft for a sheet of small flyers with the WCHS payment page QR code that can be used at all locations and events. A PDF of that graphic will be sent to all board members for comment and improvement suggestions.

Meeting adjourned.

Respectfully submitted,  
Wendy Blake, Secretary

**Upcoming Meetings @ 7pm:**

Wednesday, April 15 – Palouse Museum

Wednesday, May 20 – Depot

Wednesday, June 17 – Archives

PREPARED FOR  
**WHITMAN COUNTY HISTORICAL SOCIETY**

March 19, 2025

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**PORTFOLIO ANALYSIS**

PORTFOLIO OBJECTIVE: **Balanced Toward Growth**

**Account(s) Included**

ACCOUNT NUMBER	ACCOUNT NAME	ACCOUNT TYPE DESCRIPTION
870-12750	ROBERT LOTHSPPEICH ET AL TTEES U/A DTD 05/18/1986 WHITMAN COUNTY HISTORICAL SOCIETY TRUST	Select-Living Trust

**Account(s) Not Included**

No Accounts Excluded

This report includes assets held at Edward Jones and certain assets held at a vendor for which Edward Jones is broker of record. It excludes Non-ERISA retirement plans, certain 529 plans and certain variable annuities.

**The office of:**

**Ryan Hamilton**  
Financial Advisor  
(509) 339-7090

**Important Disclosures**

Prepared for: **WHITMAN COUNTY HISTORICAL SOCIETY**

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## Putting Your Performance into Perspective

Reviewing your investment performance over time is an important step to determine if you're on track toward achieving your financial goals. To put your performance into perspective, this report can help you answer the following questions:

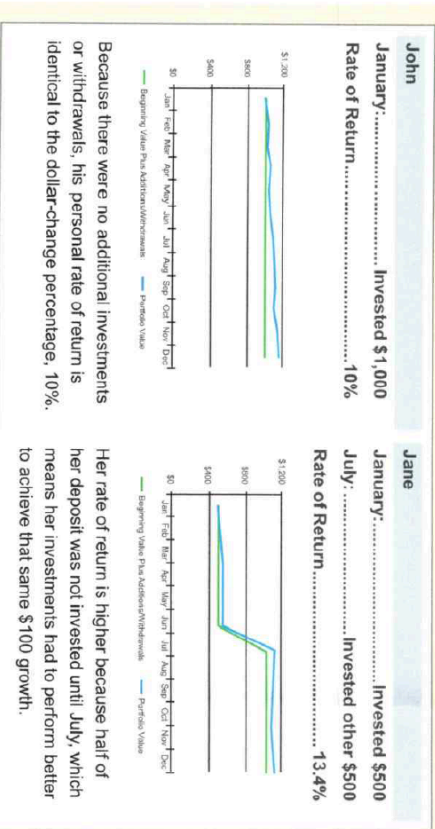
### 1. How am I doing overall?

Answering this question is crucial to staying on track, but it can be complex. Your personal rate of return, an industry-defined calculation, measures the performance of your account(s) by considering several factors, including the timing and amount of any additions or withdrawals you've made, dividends and interest paid, costs incurred and taxes withheld.

When it comes to comparing your personal rate of return, we believe that the benchmark most meaningful to you should be the rate of return needed to achieve your goal. To determine that rate of return, your financial advisor accounts for your specific goal, your comfort with risk and how long you have to invest.

#### How Your Personal Rate of Return Is Calculated

Within one year, John and Jane both invest \$1,000 and achieve a \$100 gain, each ending the year with \$1,100.



### 2. How is a specific investment doing?

When evaluating the specific investments you own, there are multiple factors to consider. Since this report is simply a snapshot in time, we believe you should think about not just an investment's current value but also:

- The outlook for the investment, including the Edward Jones Research Opinion
- The investment's return over time
- Your cost basis, which can help you better understand your possible capital gain or loss if you sell the investment
- The purpose of the investment in your portfolio (current income, growth potential, etc.)

At Edward Jones, we began tracking performance for clients on Jan. 1, 2009. This information is based on the performance of your investments since they have been held in the current account but no earlier than Jan. 1, 2009. This also includes investments you owned during this period but have since sold. Certain events, including a transfer of an investment between accounts, a share class conversion or a change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated. Returns of fewer than 12 months are not annualized.

**We're providing this information to help you stay informed and in turn on track to meet your long-term financial goals. If you have any questions, talk with your financial advisor.**

For more information, see [edwardjones.com/performance](http://edwardjones.com/performance).

## Putting Your Performance into Perspective

### Important Disclosures

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- **Bloomberg Aggregate Bond Index** – Measures the performance of government, mortgage-backed, asset-backed and corporate securities with at least one year to maturity.
  - **Bloomberg Municipal Bond Index** – This market-cap-weighted index includes investment-grade, tax-exempt bonds and is classified into four main sectors: General Obligation, Revenue, Insured, and First-lien Funded. Bonds with floating rates (including derivative and residual interest securities) are excluded.
  - **Russell 2000 Index** – Following the Russell 1000 measurement of the 1,000 largest U.S. companies, this index measures the performance of the next 2,000 largest U.S. companies based on total market capitalization, representing approximately 8% of the invested U.S. equity market.
  - **S&P 500 Index** – A broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. While many of the stocks are among the largest, this index also includes many relatively small companies. It is a float-adjusted, capitalization-weighted index (stock price times number of publicly available shares outstanding), calculated on a total return basis with dividends reinvested.
  - **MSCI EAFE** – A market-weighted index maintained by Morgan Stanley Capital International composed of foreign stocks from developed markets (excluding the U.S. and Canada). Source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with the respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved by MSCI.
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## Performance Summary

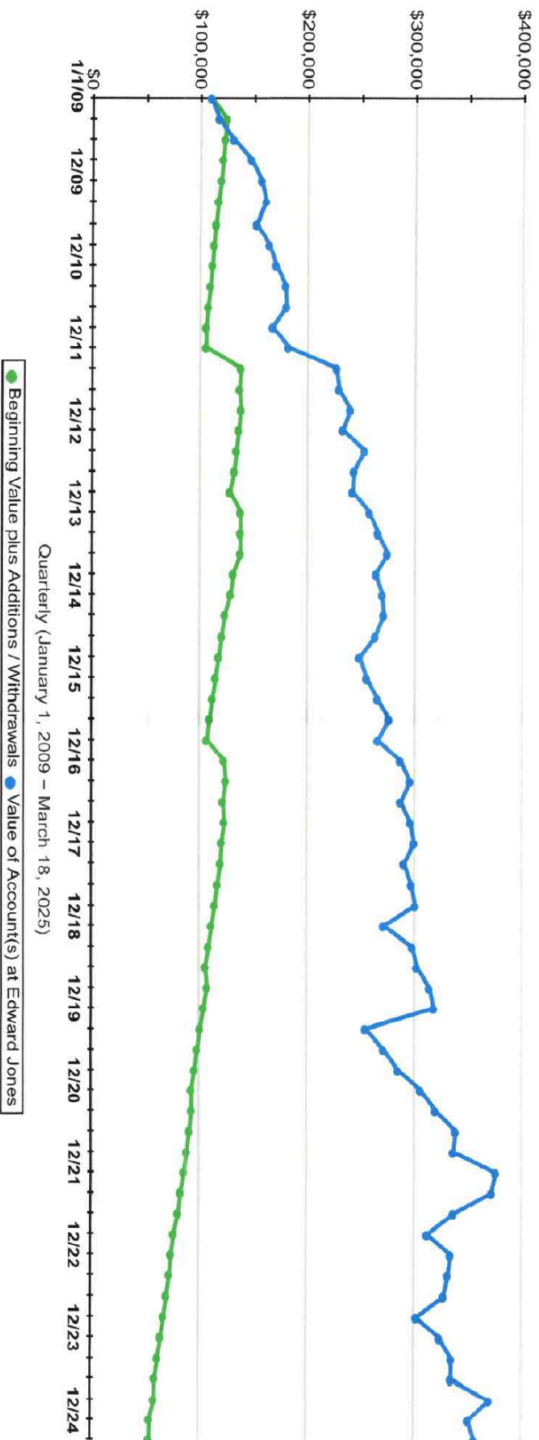
Portfolio Objective: Balanced Toward Growth

Ryan Hamilton  
Financial Advisor

Prepared for: WHITMAN COUNTY HISTORICAL SOCIETY  
Account Number: 870-12750

March 19, 2025

This summary details the value of your account(s) at Edward Jones. It excludes information about assets held by a vendor outside of Edward Jones.



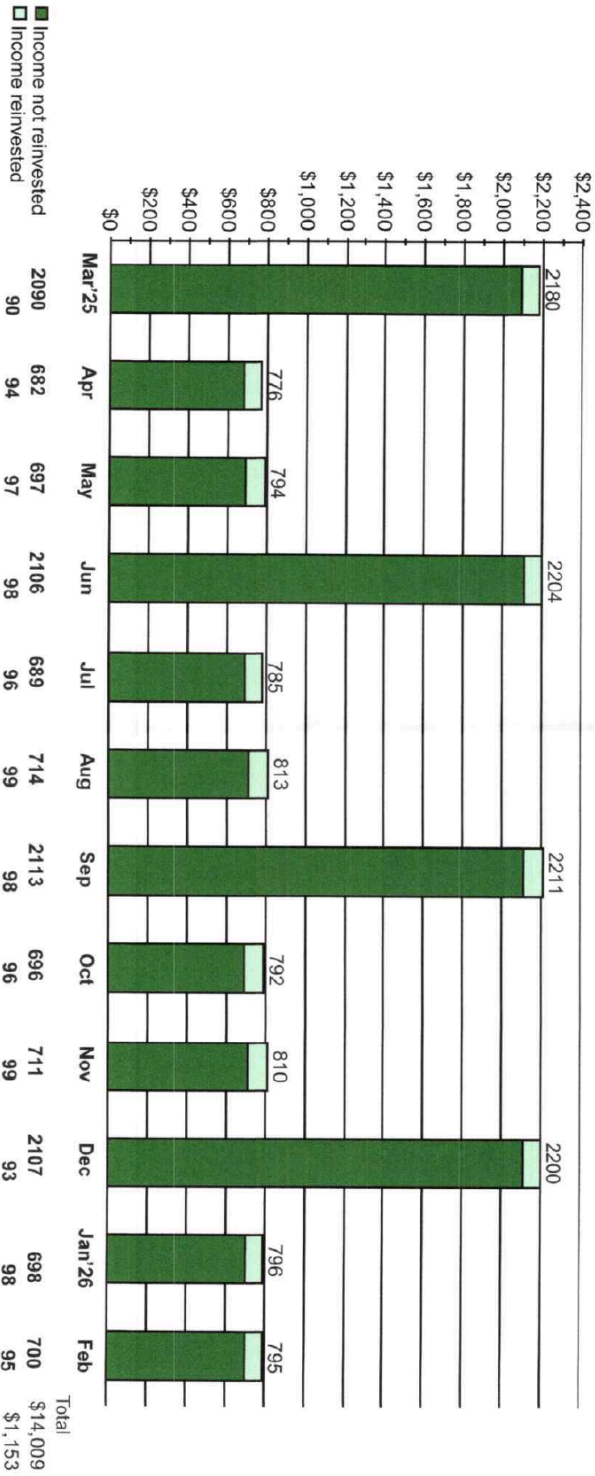
Value of Account(s) at Edward Jones		2022	2023	2024	2025	Since 01-Jan-2009
Beginning Value		\$375,925.02	\$334,172.03	\$323,960.14	\$350,578.83	\$109,715.14
Amount Added / Withdrawn		(\$11,587.93)	(\$9,770.22)	(\$10,305.73)	(\$575.71)	(\$55,610.15)
Return in \$		(\$30,165.06)	(\$441.67)	\$36,924.42	\$6,377.96	\$302,276.09
<b>Ending Value</b>		<b>\$334,172.03</b>	<b>\$323,960.14</b>	<b>\$350,578.83</b>	<b>\$356,381.08</b>	<b>\$356,381.08</b>
Your Personal Rate of Return as of Mar 18, 2025		-8.18%	-0.12%	11.54%	1.87%	Annualized Return 8.37%

Please refer to "Putting Your Performance Into Perspective" for Important Information.

**Income Bar Chart**  
 Portfolio Objective: **Balanced Toward Growth**

Ryan Hamilton  
 Financial Advisor

Prepared for: **WHITMAN COUNTY HISTORICAL SOCIETY**  
 Account Number: **870-12750**



Income/Dividends can be decreased or totally eliminated at any time.

While the information presented in this report is believed to be reliable, its accuracy is not guaranteed. It is not intended to replace official records such as transaction confirmations and periodic account statements. Income projections are based on currently available data and do not take into account the commissions, fees or related expenses. It should not be relied upon for cost basis information or to prepare tax returns. Edward Jones has attempted to estimate the annual income and annual yield that might be expected from the portfolio being presented. These estimates are based on historical interest and dividend information and may vary from actual income earned by the account and that might appear in other reports provided by Edward Jones. Additional important disclosures can be found at [edwardjones.com/disclosures](http://edwardjones.com/disclosures) and [edwardjones.com/estimated](http://edwardjones.com/estimated).

## Income Analysis

Portfolio Objective: **Balanced Toward Growth**

Ryan Hamilton  
Financial Advisor

Prepared for: **WHITMAN COUNTY HISTORICAL SOCIETY**  
Account Number: **870-12750**

March 19, 2025

Held By	Quantity	Investment Name	Coupon Rate	Maturity Date	Current Value	Projected Income Sources												Annual Income	Tax Info									
						Mar '25	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan '26	Feb											
J	2259	CASH	0.50%		2,259	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	11		
		<b>Total (income not reinvested)</b>			<b>\$2,259</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$1</b>	<b>\$11</b>	

### Cash and Cash Equivalent

J	1888	AMERICAN INT BD FD OF AMERA			23,698	75	76	77	77	77	77	83	80	79	81	76	80	77	939	
J	3011	AMERN SHORT-TRM BD OFAMERA			28,825	90	94	97	98	96	99	98	96	96	99	93	98	95	1,153	R
J	12	LONG TERM INVESTMENT GRADE			7,157	35	35	35	35	35	35	35	35	35	35	35	35	35	425	
		<b>Total (income reinvested)</b>			<b>\$59,680</b>	<b>\$90</b>	<b>\$94</b>	<b>\$97</b>	<b>\$98</b>	<b>\$96</b>	<b>\$99</b>	<b>\$98</b>	<b>\$96</b>	<b>\$96</b>	<b>\$99</b>	<b>\$93</b>	<b>\$98</b>	<b>\$95</b>	<b>\$1,153</b>	
		<b>Total (income not reinvested)</b>				<b>\$110</b>	<b>\$111</b>	<b>\$112</b>	<b>\$112</b>	<b>\$112</b>	<b>\$118</b>	<b>\$118</b>	<b>\$115</b>	<b>\$114</b>	<b>\$116</b>	<b>\$111</b>	<b>\$115</b>	<b>\$112</b>	<b>\$1,384</b>	

### Aggressive Income

J	2543	AMERICAN HIGH-INCOME TRUST A			24,855	117	122	122	131	128	133	135	133	132	133	134	125	1,546	
		<b>Total (income not reinvested)</b>			<b>\$24,855</b>	<b>\$117</b>	<b>\$122</b>	<b>\$122</b>	<b>\$131</b>	<b>\$128</b>	<b>\$133</b>	<b>\$135</b>	<b>\$133</b>	<b>\$132</b>	<b>\$133</b>	<b>\$134</b>	<b>\$125</b>	<b>\$1,546</b>	

### Large Cap

J	114	CHEVRON CORP			18,567	195			195		195		195		195		195	780	Q
J	365	EMBRIDGE INC			15,965	238			238		238		238		238		238	954	Q
J	141	JPMORGAN CHASE & CO			33,572		176			176			176			176		705	Q
J	57	LOWES COMPANIES INC			12,738													263	Q
J	41	MICROSOFT CORP			15,827	34		66			66							136	Q
J	544	NEXTERA ENERGY INC			38,102	308		34		308		308		308		308		1,233	Q
J	830	PEZZER INC			21,671	357		357		357		357		357		357		1,428	Q
J	121	UNITED PARCEL SERVICE INC CL B			14,089	198			198		198		198		198		198	794	Q
J	433	VERIZON COMMUNICATIONS			19,009			293			293			293		293		1,173	Q
J	143	PUBLIC STORAGE INC			41,938	429			429		429		429		429		429	1,716	Q
J	383	REALTY INCOME CORP			21,624	103			103		103		103		103		103	1,234	Q

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# Edward Jones

## Income Analysis

Portfolio Objective: Balanced Toward Growth

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Ryan Hamilton  
Financial Advisor

Prepared for: WHITMAN COUNTY HISTORICAL SOCIETY  
Account Number: 870-12750

March 19, 2025

Held By	Quantity	Investment Name	Coupon Rate	Maturity Date	Current Value	Projected Income Sources												Annual Income	Tax Info
						Mar-'25	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan '26	Feb		
		<b>Total (income not reinvested)</b>			\$253,102	\$1,862	\$279	\$462	\$1,862	\$279	\$462	\$1,862	\$279	\$462	\$1,862	\$279	\$462	\$10,416	

### Small & Mid Cap

J	143	FMC CORP			6,132					83									83		332	Q
J	56	STATE STREET CORP			4,996					43									43		170	Q
J	63	EQUITY RESIDENTIAL			4,370					43									43		170	
		<b>Total (income not reinvested)</b>			\$15,498					\$169									\$169		\$672	
		<b>Grand total (income reinvested)</b>			\$355,394	\$90	\$94	\$97	\$98	\$96	\$99	\$98	\$96	\$99	\$93	\$98	\$95				\$1,153	
		<b>Grand total (income not reinvested)</b>			\$2,090	\$682	\$682	\$697	\$2,106	\$689	\$714	\$2,113	\$696	\$711	\$2,107	\$698	\$700				\$14,009	
		<b>Overall Portfolio Total (Including Assets Excluded from Diversification)</b>			\$355,394																	

Projected Annual Income: \$15,162.19

Tax Deferred Income: \$0.00

Tax Free Income:

Federal \$0.00

Income Subject to Tax:

Federal Tax \$0.00

Federal Tax \$15,162.19

Tax Info: (Q) Qualified dividends are taxed at reduced rates (R) Reinvesting

NOTE: Projections are based on historical income payments. Monthly income amounts have been rounded to the nearest dollar.

Income/Dividends can be decreased or totally eliminated at any time.

The income reflected in this report may also be subject to state and local income tax based upon the applicable state and local law where the client resides. The information provided in this report is for informational purposes only and does not constitute tax advice. Clients should consult their tax professional and state/local tax authority to determine how this information may apply to the client's specific situation.

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**Make checks payable to:**

**Whitman County Historical Society**

(Add "Archives" on note line for proper payment allocation)

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